



Network ESC

It's our Job to Help You



A Message from our COO



"I've been with Network for nearly 30 years. Our core values of innovation, service, and commitment to excellence have sustained our business since 1979. We pride ourselves on working harder, smarter, and with unwavering integrity. Our diversity of experience affords Network ESC a distinct advantage over our competitors in the assessment of complex business concerns and the implementation of tactical and strategic responses. We're committed to providing the highest possible level of personal service and industry–specific expertise to our partners.

For me, the greatest reward is working with clients and candidates literally for generations. How amazing it is to have placed early career professionals in the 90s and later work with their children on career concerns 20 years later? **#Priceless**

-Cameron Jason



Our Legacy

Since 1979

National Executive Search, Professional Services Consulting, and Temporary Staffing Firm Over 4 decades of the recruitment and project solutions We have shown tremendous growth expanding from temporary administrative staffing in the television industry, contingency search in the public accounting arena, managing compliance projects for the financial services community, to providing technology development solutions to the challenges faced by Fortune 500 firms. NetworkESC proudly brandishes its reputation as an ethical and socially conscious instrument of change in the business world.

NetworkESC stands for honesty and integrity upon which the best of businesses are built and a true commitment to opportunities, diversity and the betterment of the global human community.



Our Search Methods

Contingency Search: Our recruitment specialists have successfully placed associate, to middle management, to C-level executives across many industries. We have identified banking, financial services, accounting, technology, engineering, marketing, human resources, healthcare and administrative professionals at all levels for over 40 years.

Retained Search: In today's competitive economy, clients are at times challenged with very specialized search requirements that demand a level of expertise and dedication that transcends typical contingency search initiatives. Network ESC offers full-cycle management of these pivotal search campaigns for our clients with array of unique features to enhance the value of the process.







Client Needs Assessment

Candidate Development/
Candidate Selection

Contract Negotiation & Professional Transition.

Network ESC customizes an individualized strategy, through a client-centered, consultative process, for each position to specifically cater to our clients search needs. Following this, we commence the execution of the campaign with a relentless tenacity to identify, source, solicit, prepare and present the top candidates for mission-critical roles.

Network ESC engages in a true partnership with its clients. We provide more than highly skilled professionals across disciplines. We serve as a resource for industry research, business continuity, and strategic vision. Network ESC has established several Specialized Practices, each led by a Managing Director who orchestrates the activities of our Recruitment Associates.



CLIENT SERVICES

Staffing and Professional Services: Network ESC provides a 24/7 service to ensure that your human capital needs are met through our sophisticated internal candidate database systems, job boards, and our candidate referral network. We are ready to provide specialized temporary and consulting professionals for your every need. We cut costs of advertising by, coordinating the selection process (sourcing, recruitment, scheduling, interviewing, processing, etc.);the associated labor reallocation costs, provides stronger cost-containment controls and reduces the operational imposition on your business processes. Network ESC handles payroll and workman's compensation concerns, allowing us to manage your temporary staffing/consulting helping you save time and money.





Our Specializations



Education & Human Services

Banking & Financial Services Diversity Solutions

Administrative Staffing

Academia & Higher Education

Business Analytics and Data Science

Healthcare Services

Diversity Solutions

Accounting, Audit, & Taxation

Information Technology

Human Resources

Risk and Regulatory Compliance

Pharmaceutical & Animal Health Solutions

Engineering and Applied Science



EDUCATION AND HUMAN SERVICES

Over the years its reputation has flourished as a top resource for several key social services areas including Licensed and Clinical Social Workers, Program Directors, Case Managers, Educational Program Managers, and Specialized Educators. In addition, our recruiters have place a range Recreational and Sports Program as well as Development Officers.

Since 2002

Our specializations include:

Certified Teachers (K-12 all disciplines, Special Ed, Parochial, Boarding)
Specialized Educational Subject – Matter Consultants
Part-Time Special Program Educators
Social Workers (LCSW, LMSW, MSW), Case Managers/Caseworkers
Social Services Program Directors
Speech and Hearing Pathologists
Substance Abuse Treatment Specialists/CASACs
Youth Counselors
Client Advocacy Specialists – Housing, Seniors, Employment
Our recruiters have placed a range of Sports Programs

Our Highlights:

Retained placement of the Chief Financial Officer and the Chief Administrative Officer for top global human rights organization Provided strategic planning consultation for a top ivy-league university in implementation of new PeopleSoft HRIS and Payroll systems

Contingency placement of 14
Clinical Social Work, CASAC, and
Program Directors with one of the
largest chronically
homeless/substance abuse service
programs in the US within a 6
month timeframe

Provided a 3-person Grants/RFP specialist team for a local non-profit youth organization

Identified finalists and closed the Senior Director of Finance for a top private special education corporation. Placed the Chief Legal Officer for a top national youth athletic program

Provided 2 Program Evaluation specialists to a major urban non-profit organization servicing battered women



BANKING & FINANCIAL SERVICES

Nurtured by high-profile career financial services headhunters, our practice has the unique ability to identify the candidates our clients desire for temporary, consulting, and direct hire roles in the Banking, Broker-Dealer, Investment Banking, Capital Markets, Hedge Fund, Private Equity, Alternative Investment, and Asset Management sectors. In addition to our recruitment efforts, we make it a priority to stay on top of the industry and the requirements of our clients. Our specialists have extensive recruitment experience in the full range of back, middle, and front office roles. From credit derivative analysts to equity research associates, we have provided solutions for some of the largest financial services companies in the world.

Our specializations include:

Capital Markets & Trading – Full-cycle of back, middle and front-office operations

Investment Banking, Retail & Commercial Banking Hedge Fund and Private Equity (Buy-side)

Institutional Investments

Broker-Dealer Operations, Marketing and Sales

Latin American, Asian and African Emerging Markets

Compliance and Regulatory

Quantitative and Algorithmic Trading

Our Highlights:

Led search campaign for Director of Latin American Emerging Markets for the San Paolo, Brazil office of a global investment firm Contingency placement of the 5member sales desk for a firm specializing in institutional trade execution Provided team of compliance professionals for Quality Assurance and SARs reporting initiative for a major international banking institution following a Cease & Desist Order

Successful placement of a Statistical Arbitrage Trading Desk for a major international firm Provision of a team of ISDA contract specialist for a major project at a top US financial services firm

Retained placement of the Director of Credit Research and Analysis for a global investment bank





ADMINISTRATIVE SERVICES

Network ESC was originally established a full-service administrative and clerical staffing firm. Our primary client base was with the major television networks. Over the years, our reputation for identifying, qualifying and presenting top administrative talent is recognized by top firms in every industry.

Our specializations include:

Executive Assistants (C-level)
Administrative Assistants
Clerical Assistants
Mailroom Associates
Receptionists
Copy/Scanning Specialists
Clerical Assistants
Paid College Intern Support



Our Highlights:

Contingency placement of the Executive Assistant to the CEO for a top Paris-based investment bank

Contingency placement of the Executive Assistant to the CTO of a major international financial institution

Consulting placement of the Executive Assistant to the COO of a major professional sports league in NYC

Provided a team of 12 Data Entry specialists for a longterm temporary project with a major US Bank Consulting placement of the Executive Assistant to the CFO at the NYC headquarters of the largest global humanitarian and relief organization in the world

Sourced and placed the interim Mail Operations Services Manager and Administrative Services Coordinator for a major professional sports league.



ACADEMIA AND HIGHER EDUCATION

In 2010, Network ESC initiated its Higher Education Practice. It is steadily earning recognition nationally as a top resource for identifying top professionals in academia including tenured/tenure-track academics, adjunct professors, instructors, guest lecturers, researchers, scientists, student affairs, academic affairs, residence life, facilities, human resources, diversity and other key professionals. The practice has enjoyed national success with some of the world's top universities. Network ESC has consistently proven it's ability to navigate the academic professional landscape, effectively screen, present and close quality talent at all levels for retained search, direct hire, professional services and temporary staffing support.

Our specializations include:

Tenured and Tenure Track Professionals - all disciplines
Student Affairs - Bursar, Financial Aid, Admissions, Residence Lice
Operations - Facilities, Security
Institutional Advancement, Development and Affairs
Finance - Accounting, Treasury, Cash Flow, Business Analytics
Human Resources Administration
NCAA/Intercollegiate Athletic Program Administration
Public Relations and Alumni Affairs

Our Highlights:

Professional Services consultation to revamp treasury management processes for private liberal arts institution

Placement of Director of Admissions for major private institution in upstate NY Identified and placed a team of top molecular biologists to work on a 5year research grant with a top institution

Technical implementation of new Human Resources and Payroll Processing system for a top private university in NYC Led professional services data analytics research initiative to determine and design marketing outreach program for newly implemented 5-year accelerated BBA/MBA program for a top public college





BUSINESS ANALYTICS AND DATA SCIENCE

Network ESC's Business Analytics and Data Science practice provides elite services for organizations with challenged with complex business decision-making requiring advanced quantitative and statistical analysis. Our areas of expertise include:

Our specializations include:

Data Migration and Integration
ETL Processing
Data Pipeline
Data Modeling & Consultation
Integration and Deployment
Model Building
Model Evaluation and Optimization
Multi-model Valuation
Algorithmic Machine Learning
Feature Engineering



Our Highlights:

Sourced and placed the Senior Director of Business Analytics for top 5 Pharma Co in NJ. Management of team of 4 Data Science Contractors for Animal Health Pharma in NJ Provided team of Quantitative Data Scientists to develop a series of algorithms to guide pricing for top academic publishing company in NYC.

Staffed a team of 3 Tableau Data Visualization specialists for a long-term contract with a top pharma in NJ Sourced team of quantitative analysts for algorithmic trading at a top investment institution in NY.

Direct hire placement of Manager of Business Intelligence for global medical device manufacturer in San Francisco



HEALTHCARE SERVICES

Network ESC established its Medical/Healthcare Resources division on 2008. Your staff serves as a reflection of your organization's values, and drives relationships with patients and the innovation of new products and medicines that enhance peoples' lives. At Network ESC, we provide skilled candidates for clinical, science/biotechnology, healthcare administration, dental, allied health/technical and non-clinical healthcare positions.

Our specializations include:

Receptionists

Medical Assistants

General Clerical Associates, Unit Clerks, Registration Clerks

Executive Healthcare Assistants

Nurses Assistants, RNs, LPNs

Physician Assistants

Dental Specialists

Allied Health Professionals – Speech Therapists, Surgical/Central Sterile Supply Technicians Phlebotomists, Occupational Therapists, Physical Therapists, LMSW, LCSW, Clinical Psychologists, MD's, etc.

Our Highlights:

Sourced and successfully placed Executive Practice Administrator for the Head and Neck Surgery unit of at top 3-ranked U.S. medical center

Contingency placement of one of the top HIV/AIDS Physician Assistants in NY with a top private hospital in the Bronx, NY Third Party per-diem placement of 4 Oncology RNs with a top hospital in Brooklyn, NY

Retained placement of a senior-level hospital administration executive for top medical center in Washington, DC Provided 10-member Patient Accounts/Revenue Recovery consulting team for one of the largest public hospitals in NYC

Temporary placement of team of 4 ANSOS Nurse Scheduling Specialists for a top public hospital in Brooklyn, NY





INFORMATION TECHNOLOGY

The global economy is dynamic and ever-changing. As such, the demand for technology solutions is an imperative that is absolutely mission- critical. Network ESC's distinguished Information Technology Practice employs some of the brightest and most experienced minds in the technology recruitment field. Our practice has implemented solutions both domestically and abroad and continues to enhance it s presence across industries with a commitment to research, training and innovation. The global economy is dynamic and ever - changing and the demand for technology solutions is a mission-critical imperative. Network ESC's distinguished Information Technology Practice employs some of the brightest and most experienced minds in the technology recruitment field. Our practice has implemented solutions both domestically and abroad and continues to enhance its presence across industries with a commitment to research, training and innovation

Our specializations include:

Application Development
Project Management & Business Analysis Enterprise
Architecture and Engineering
Financial Trading System Design, Development, &
Engineering
Network & Systems Administration and Engineering Help
Desk and Desktop Support
Infrastructure Management
Graphic Design and Creative Technology Services IT
Governance and Audit
Web-based Applications

Our Highlights:

Managed all information development projects for the 3rd largest US Employee Pension Fund in NYC

Placement of Senior Director of Information Risk and Security with top cloud and colocation technology services conglomerate Contingency placement of the Senior Network Systems Engineer for a major home healthcare organization

Successful direct placement of Senior Drupal Developer for major insurance company in NJ Managed a team of 7 developers for a Documentum application enhancement initiative for a major pharmaceutical firm

Managed team of contract Data Scientists/Tableau Visualization experts for top Animal Health Pharma in NJ





DIVERSITY SOLUTIONS

Network ESC can customize and help implement a strategic action plan to increase the diversity of your workforce. Our recruiting analysts analyze the full-cycle of the client's talent acquisition process from solicitation and resource identification through assessment, selection and on-boarding. Our assessment will help to identify areas of deficiency in the recruitment process and offers specific recommendations for remediation. Network ESC can provide program strategies to enhance processes, policies, objectives and metrics for outreach, sourcing, interviewing, selection, on-boarding, talent development, promotion, and performance management as needed.

High rates of attrition are often the nemesis of corporate diversity programs. These retention issues are rarely due to poor professional performance, but most often reflect static corporate environments that fail to provide the appropriate support mechanisms and acclimation tools to ensure successful employee transitions. Frequently, outstanding diversity recruitment initiatives are ultimately thwarted in the long-run by poor maintenance initiatives. Ironically, Network ESC boasts several executives who enjoyed successful careers in student and academic affairs at top universities. Thus, we have the expertise to successfully translate some of the innovative recruitment initiatives into tangible organizational programs with top corporate clients that significantly enhance retention metrics.

Our Highlights:

Orchestrated national diversity search for lateral attorney recruitment for a top New York law firm.

Scoped and helped implement BA/BS candidate recruitment initiative to enhance outreach to underrepresented populations in technology program for Fortune 100 firm.

Partnered with top British investment bank to enhance diversity recruitment efforts for MBA talent across top 25 programs in the US.

Spearheaded a specific project initiative to identify diverse candidate pool for MS - Financial Engineering hires at a top investment firm in NYC.

Established diversity outreach program at target list of 60 regional colleges and universities to enhance on-campus recruitment efforts on behalf of our entire client portfolio.

Partnered with several top investment and buy-side firms to implement specialized campus-recruitment initiative to identify and introduce more diverse pools of applicants for rotational analyst and MBA recruitment programs





Pharmaceutical & Animal Health Solutions



Network ESC partners with pharmaceutical and animal health clients to provide strategic and advisory solutions to incorporate a customer-centric model across the enterprise. We help our clients to drive continuous customer engagement and yielding a significant bottom-line impact. Network ESC has consistently proven its ability to navigate the Pharmaceutical and Health Insurance, We screen and vet all candidates to ensure you will receive the highest of quality hires.

Our Specialties:

PhD Scientific Area Specialists
Quality Assurance and Testing - GMP
Validation
Process Engineering
Production Planning and Scheduling
Safety and
Automation Specialists
Machinists/Toolists
Shop Floor Supervisors and Managers
Production Analytics and Strategy Marketing
Publications

Commercial Analytics
Medical Affairs Clinical Operations
Quality Assurance
Compliance and Testing
Regulatory Affairs
Biometrics
Medical Writing
Pharmacovigilance

CLINICAL R & D

Research and development are mission critical functions for addressing health challenges, improving lives, and ultimately our communities. Pharmaceutical organizations demand exceptionally talented and experienced teams who are invested in ensuring excellence in all phases of the process.

COMMERCIAL

It is imperative that pharma organizations have the best talent pipeline in place to plan a new product launch. Your human capital resources must be strategic, forward thinking, and agile. Our resources provide you with the expertise allowing you to predict your drug's commercial performance at a national and sub-national level, identify missed opportunities, prioritize key performance drivers and assess relevant therapeutic markets.

MANUFACTURING

Network ESC is committed to ensuring that our industry clients not only maintain optimal operational manufacturing platforms, but also produce the highest quality products, reduce waste inefficiencies, and champion environmental safety as top priorities. This dedication to operational excellence demands industry-specialized professional services resources who can ensure the integrity of the pharmaceutical manufacturing process.





Engineering & Applied Sciences

Network ESC's Engineering and Applied Sciences division offers full-scale recruiting solutions for small and large-scale Engineering projects and initiatives.

We provide experienced, skilled, and technically advanced engineers suited to all kinds of projects. We have provided engineering support for firms such as Rainin Instruments, Mettler Toledo, Computer Science Corporation, IBM Corporation, Premier Technology, and Mill-Max Industrial Engineering.

Our specializations include:

Aerospace Engineering

Agricultural Engineering

Biomedical Engineering

Chemical Engineering

Civil Engineering

Electrical Engineering

Fire Protection Engineering

Genetic Engineering

Industrial Engineering

Mechanical Engineering

Military and Government Engineering

Mining and Underground Engineering

Nuclear Engineering and Research

Operations Research and Quality Assurance Testing

Robotics Engineering

Petroleum Engineering

Environmental Engineering

Safety and Operations Engineering

Process Engineering

HVAC and Control Systems

Our Highlights:

Contingency placement of R&D Tooling Engineer for a top biomedical instruments manufacturer in CA.

Placed team of mining engineers with top refinery in Dallas for streamlining process analysis and strategic remediation

Electrical Engineering Department Chair for a prestigious university institution.

Civil Engineering and
Construction Project
Managers for several major
NYC commercial
development initiatives.

Robotics and R&D Engineer for a top technology development firm.

Engineering Department staff at a major life sciences corporation.





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Chief Executive Officer Chief Financial Office EVP and Chief Operations Officer SVP Finance and Business Affairs SVP of Sales and Client Relations Chief Technology Officer Desktop Support Manager Director, Compliance & Regulatory Affairs Vice President of Recruiting and Operations Vice President of Recruiting Chief Digital Officer and Art Director Manager of Virtual Communications / Client Liaison Director of Risk and Systems Technology Director, CPA Professional Services Advisory Director, of ISO Services special advisor Co VP of Virtual Recruiting Co VP of Virtual Recruiting VP Administration and Operations

Joseph Giambo Maltie Pooran Cameron Jason Elvin Molina Matt Giambo Fred Murphy Valentin Ostarkhov Donald McCormick, JD Alex Ottaviani **Denise Saroda** Nicole Ulla **Mark Samuel** Joseph Morelli **Ebonie Nichols, CPA** Deidra Olds, MBA Michelle Giambo Cameron Jason-Haires, Jr.

Mary Sinanan

The Network ESC team is comprised of a distinguished group of professionals with established reputations in their prior careers in education, investment banking, healthcare, sales, law, engineering, and information technology. Our diversity of experience and us with a distinct advantage over our competitors in the assessment of complex business concerns and the implementation of tactical and strategic responses.

